

OCLAS GROUP

www.oclasgroup.com

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Who are we

Oclas Group (Oclas) is a strategy and business transformation specialist company focused on solution and services. We support, define and embed within your organisation the necessary skills, procedures (Strategy, Target operating model (TOM), business processes), regulations (GDPR, HSSE, etc) and cultural alignment required to attain operational efficiency in today's highly competitive world.

Oclas possesses specialised skills that seeks to assist new and old businesses as well as government bodies to reach optimal long term and sustainable goals. With years of experience and practice internationally, a change is definite for your company.



Transformation Services

At Oclas we understand the significance of business transformation. Various companies today focus on just technology or IT when it comes to transformation. However we understand what true business transformation entails.

We work closely with the business to understand and develop a change management strategy with the aim of aligning People, the Processes and Technology initiatives.

- Business Process Management (BPM) and Improvement
- Change Management (CM)
- Benefits Realisation Management (BRM)
- Programme and Project Management (PM)



Consultancy Services

At Oclas, we provide advisory, consultation on feasibility and evaluation of potential change initiatives. This includes business case preparation, transforming strategy into business requirements, source for appropriate technology providers to ensure delivery is in line with your business strategy. We also evaluate the changes required, the value and benefit in addition to ensuring proposal is strategical focused. We can also go further by managing the delivery of the project based on the requirements identified.

Some consulting services we provide include:

- Strategy & Performance Improvement
- Technology Vendor Evaluation & Selection
- Collaborative working & Training
- Policy & Process
- Procurement & Third Party Spend Reviews



Transformation Services

Our Offerings

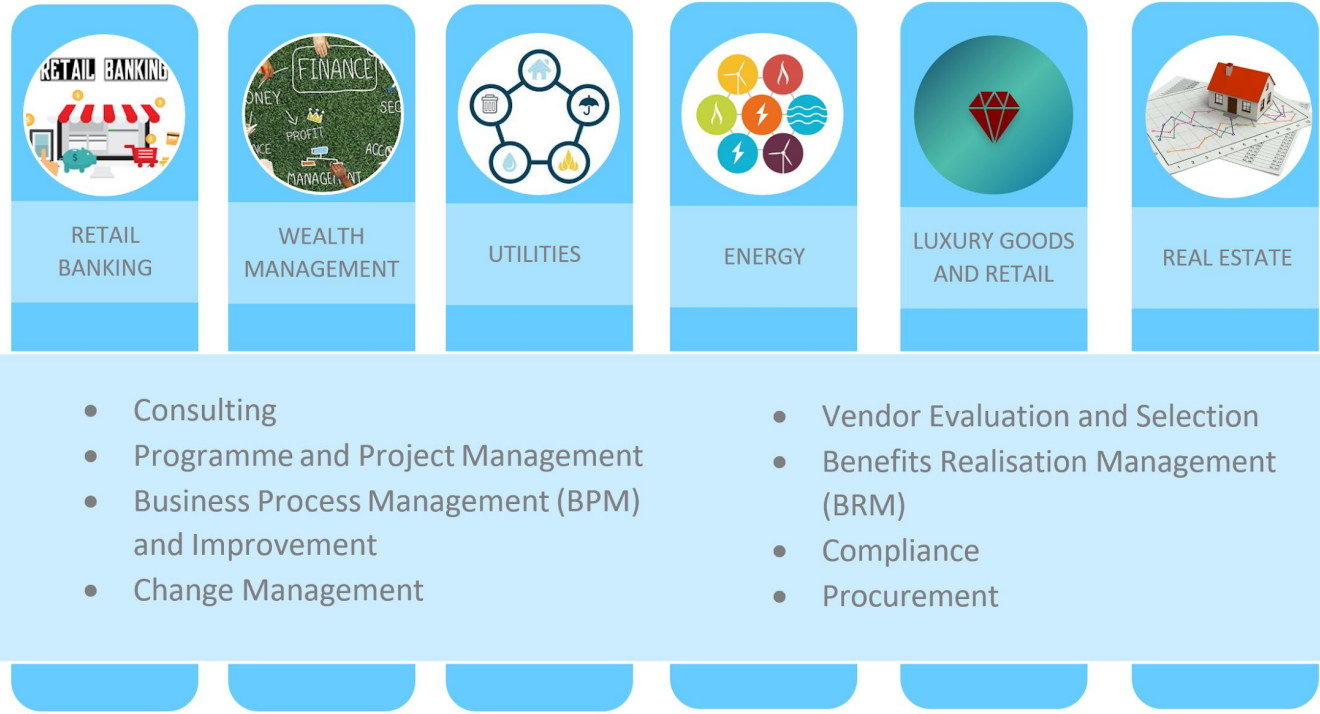


Figure 1 – Domain and Industry Expertise

Business Process Management (BPM) and Improvement

With effective business process optimisation techniques, we identify gaps, issues, inefficiencies, risks, bottlenecks in current processes. We work closely with the business to provide solutions to gaps, issues, inefficiencies, risks, bottlenecks identified, ensuring solutions provided are strategic – making the most out of money spent. We then implement solutions suggested.

Case studies available upon request



Change Management (CM)

Manage delivery of change, ensuring successful and positive adoption of change. We can also support the definition and set up of change delivery competencies, allowing in house teams to successfully delivery change initiatives or projects.



Case studies available upon request

Benefits Realisation Management (BRM)

Using various models and matrixes, we understand the significance of BRM to a business. Our wealth of experience and tools, help manage and monitor how time and resources are invested into making a desirable change to a business. Various activities include business requirement, benefits identification, mapping, monitoring and tracking.

Case studies available upon request



Programme and Project Management (PM)

Provide programme and project management services. Additionally can set up project management discipline in organisations, which includes project delivery framework, methodologies and strategy.



Case studies available upon request



Consultancy Services

Strategy

Bespoke solutions which deliver results and growth for the business.

Performance Improvement

Revenue growth, improve margins and reposition quickly.

Case studies available upon request



Technology Vendor Evaluation and Selection

We source required technology providers, evaluating the appropriateness and fit of the technology against the identified business needs, eventually selecting the most suitable.

We then can then take this further by managing the vendor, their delivery and implementation of the technology, ensuring it meets the defined requirements and successful change.

Case studies available upon request



Collaborative Working and Training

We can improve the way teams work across a company, be it co-located or globally spread out.

Leveraging on state of the art technology and appropriate processes, we can enhance how teams communicate, share information and collaborate, resulting in effective teamwork and outcomes.

Additionally we provide training on new processes and ways of working, to ensure in house knowledge.

Case studies available upon request



Policy and Process

Provide guidance on the policy and processes across your supply chain. From drafting, development and through to training and internal/external communication. We also look at controlling compliance and adoption post implementation.



Case studies available upon request

Procurement

Oclas works jointly with your procurement team, or acts as your procurement advisor by bridging expertise gaps, managing your spend and processes to achieve maximum value. Our expertise include; reviewing clients contracts, addressing areas where contracts have been overlooked, ensuring we identify manage and mitigate risks etc. We have robust procedures in place to manage these.

Case studies available upon request



Third Party Spend Reviews

We review all your third party spend; we challenge spend areas across all third parties but we do not stop there, we challenge the assumptions that are often associated with third parties internally as well as with the supplier. We identify and quantify opportunities for improvements and deliver sustainable improvements in costs, margin and operating procedures and processes.

Case studies available upon request



PHASES	START-UPS	GROWTH PHASE	POST GROWTH PHASE	MATURE
Services				
Consulting	At this stage, we can look at upskilling your workforce, with the required tools skills and processes.		We can help you identify inefficiencies, business improvement measures as well as skills gap.	
Programme and Project Management	At this stage, we can look at upskilling your workforce, with the required tools skills and processes			
Business Process Management (BPM) and Improvement	This involves the identification of required processes for your business. Taking into account the service offering.	Review Initial process and ensure they are still fit for purpose. This involves AS IS and TO BE process review.	Ensure the process defined in the growth phase are still relevant.	Review processes to ensure they are still efficient for the new business model.
Change Management	Develop change management capabilities to support business growth. This examines policies, regulation and IT advancements.		Develop change management capabilities to support business growth and embed into the business. This examines internal and external factors such as policies, regulation and IT advancements.	
Benefits Realisation Management (BRM)	Our toolkit is a set of processes and world class industry practices for the identification of benefits and the process to be better aligned to the business. we use recognised strategies in ensuring benefits are realised throughout the whole life cycle of the project. We ensure both tangible and intangible benefits are identified, sustainable and sustained post project implementation.			
Compliance	Understanding the regulations and compliance requirements for your industry and jurisdiction.	Supporting and ensuring you are compliant.	Ensuring continuous compliance	
Procurement	We review your operating expenditure, supplier terms, obligations and fees, we then identify, challenge, manage and mitigate risks that arise from your cost base.	As the business grows, we take a long term view and identify any short and medium term opportunities to ensure you are capturing savings. We deliver significant value with hard and soft benefits without disrupting business operations.	We understand that when your business grows, so does the exposure. We cross check your spend profile and contracts against industry benchmarking to determine the gaps and opportunities for commercial improvement as well as perfecting bids, proposals and drafting up new contracts fit to the new business demands.	We do a full analysis of your purchasing habits and contractual obligations, we then evaluate suppliers based on quality, reliability, capability and mitigating risk.

Senior Consulting Partners

Sheyi provides guidance across the business. He is a cross sector transformation specialist with deep industry knowledge in project and business change transformation across a broad spectrum of sectors.

Sheyi is an expert in delivering successful strategy and transformation projects within both public and private sector organisations including listed multinational IT, Utilities and Energy companies in Europe, Middle East, Africa and Asia including NOC's, IOC's such as BP, BG, LNG, Shell (SPDC, SNEPCO, NAM, PDO), Thames Water, Northumbrian Water Group (NWG) to name a few.



Shaheena has a successful track record of over 15 years working on global wealth management projects in Business Analysis & Project Management roles. She has worked with Rothschild Private Bank, Standard Chartered Bank, Allied Irish Bank and Erste Group on projects up to £2 million.

She has worked with wealth management companies to achieve cost efficiency, reputation management and IT system change through streamlining and carefully managing the project life cycle.

She has gained certificates in Prince2, Agile PM and Analysis.



CONTACT US

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"taking your business from ideation to successful execution"

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